



# "This dealership is horrible! Don't ever go there!"



### ONLINE REPUTATION MANAGEMENT SERVICES

72%

OF CONSUMERS
TRUST ONLINE
REVIEWS AS MUCH
AS PERSONAL
RECOMMENDATIONS
FROM REAL PEOPLE
SEARCH ENGINE LAND

68%

OF CONSUMERS
GO TO SOCIAL
NETWORKING
SITES TO READ
PRODUCT REVIEWS
VOCUS

90%

OF CONSUMERS
SAY THAT POSITIVE
ONLINE REVIEWS
INFLUENCE THEIR
BUYING DECISIONS
DIMENSIONAL RESEARCH

## Managing your online reputation

is vital to the success of your business. Enlist MyReview to help protect your brand!





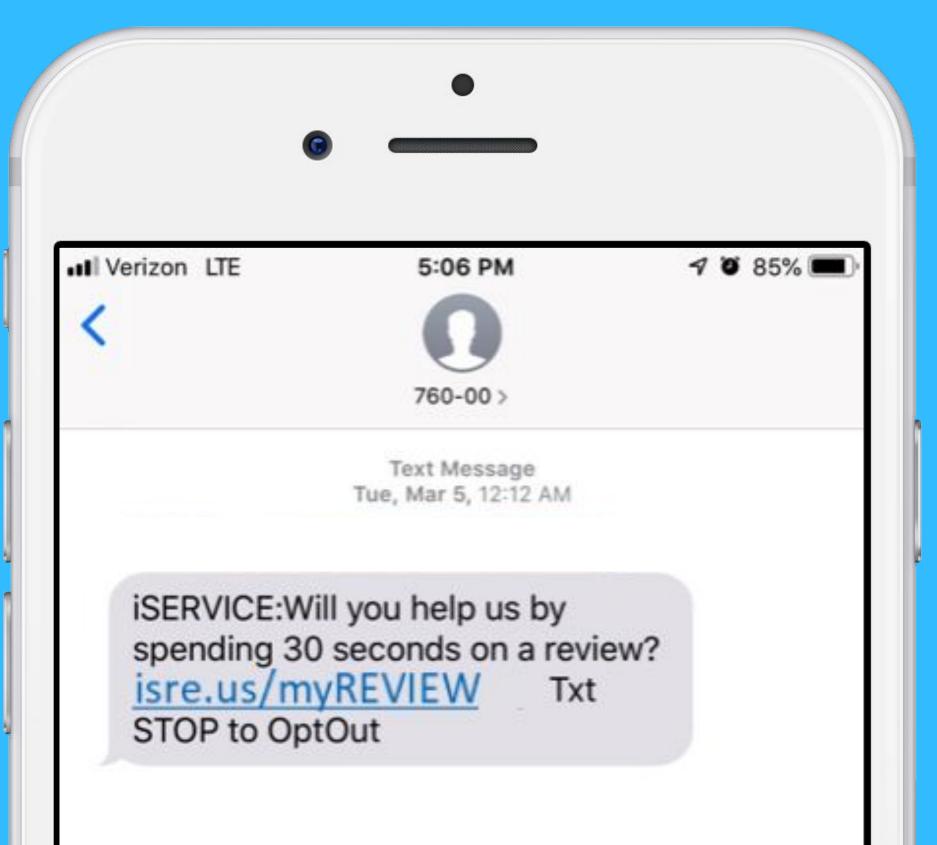
All service customers receive a review request via text message



The review request is sent after the transaction is complete



Proactively engaging your customers will increase the number of positive reviews





myREVIEW also helps you control where bad reviews end up



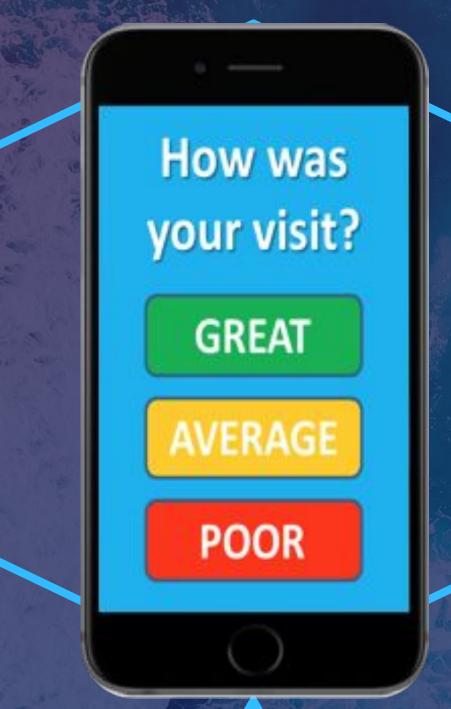
The customer doesn't need to download an app

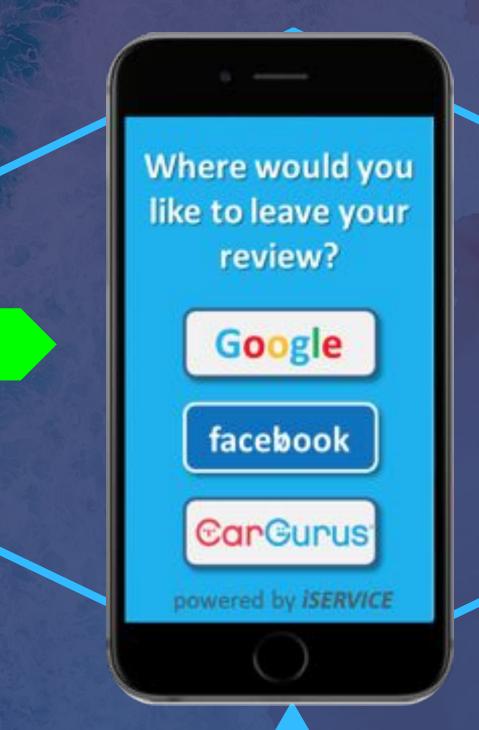


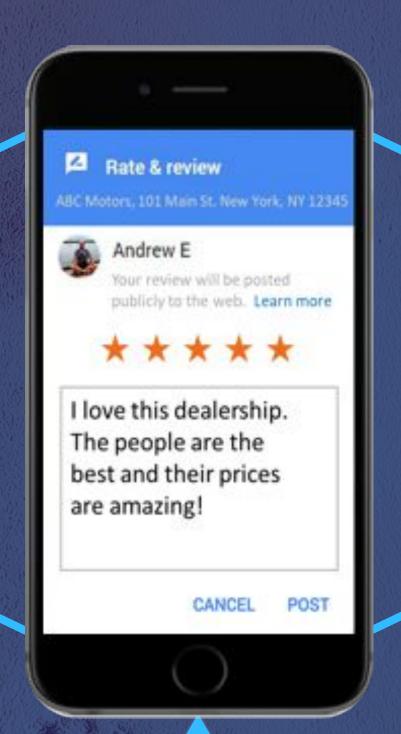
The customer sees your logo when going through the process



## myreview HOWIT WORKS







#### STEP 1

The customer selects the quality of the visit.

#### STEP 2

If the customer chooses

GREAT then they are directed

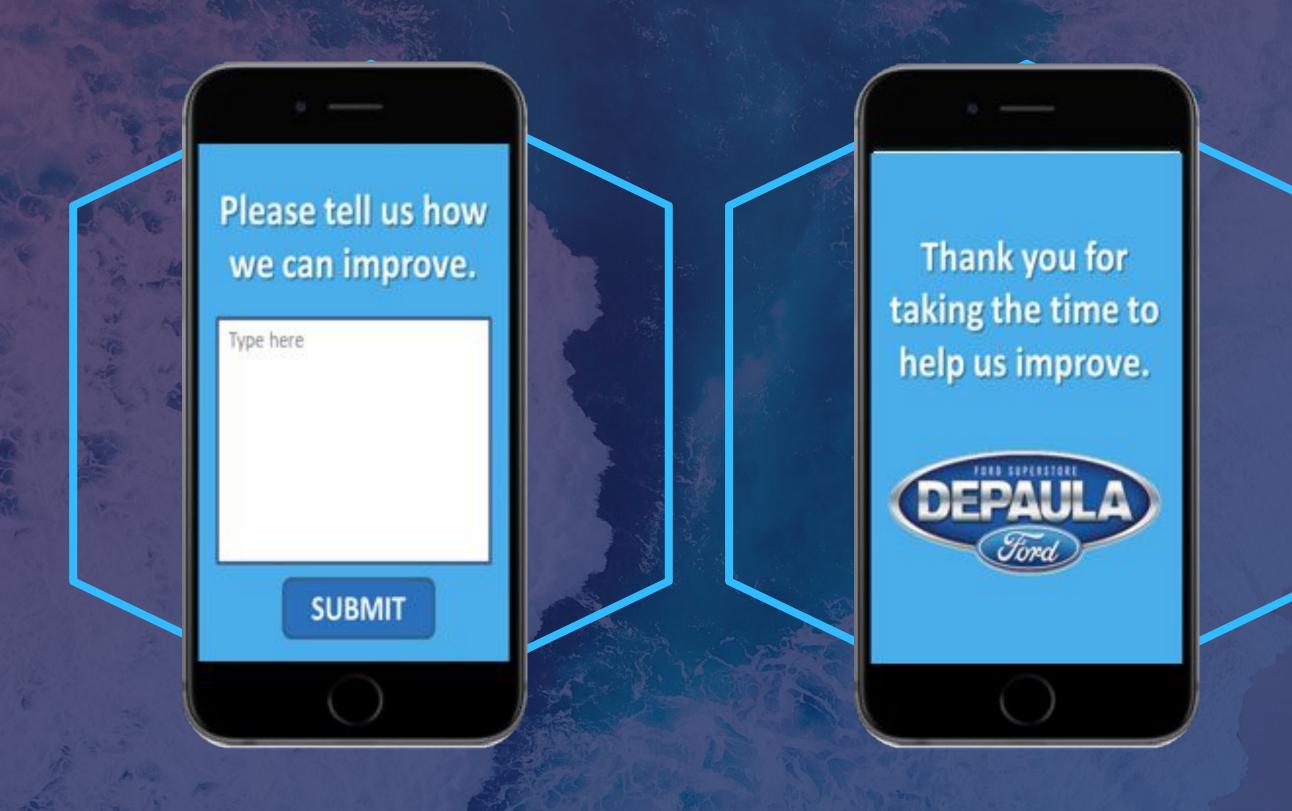
to the review sites of your

choice to post their review.

#### STEP 3

If the customer chooses

Google then they are directed
to the Google review platform
to post their positive review.



Stop bad reviews
before they are posted
to social media and get
more reviews with
higher scores!

### STEP 2(b)

If the customer chooses AVERAGE or POOR then they are redirected to a private internal platform.

#### STEP 3(b)

Here the customer can vent their frustrations without them being public. Only the GREAT reviews make it to social media. The AVERAGE and POOR reviews are intercepted within the platform and redirected to management.

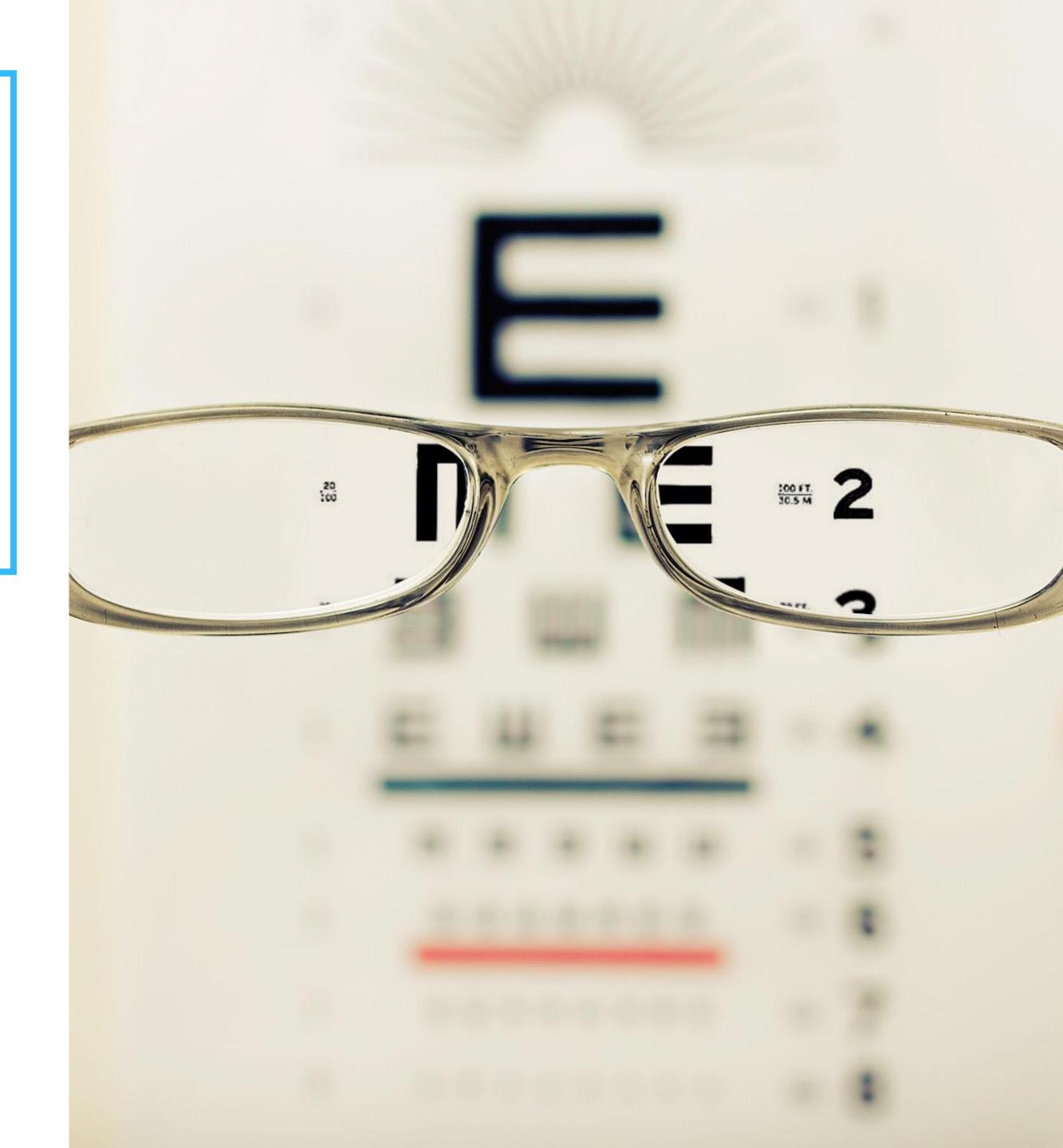
## **Exposing Weakness**

Detailed reporting to help you make calculated decisions

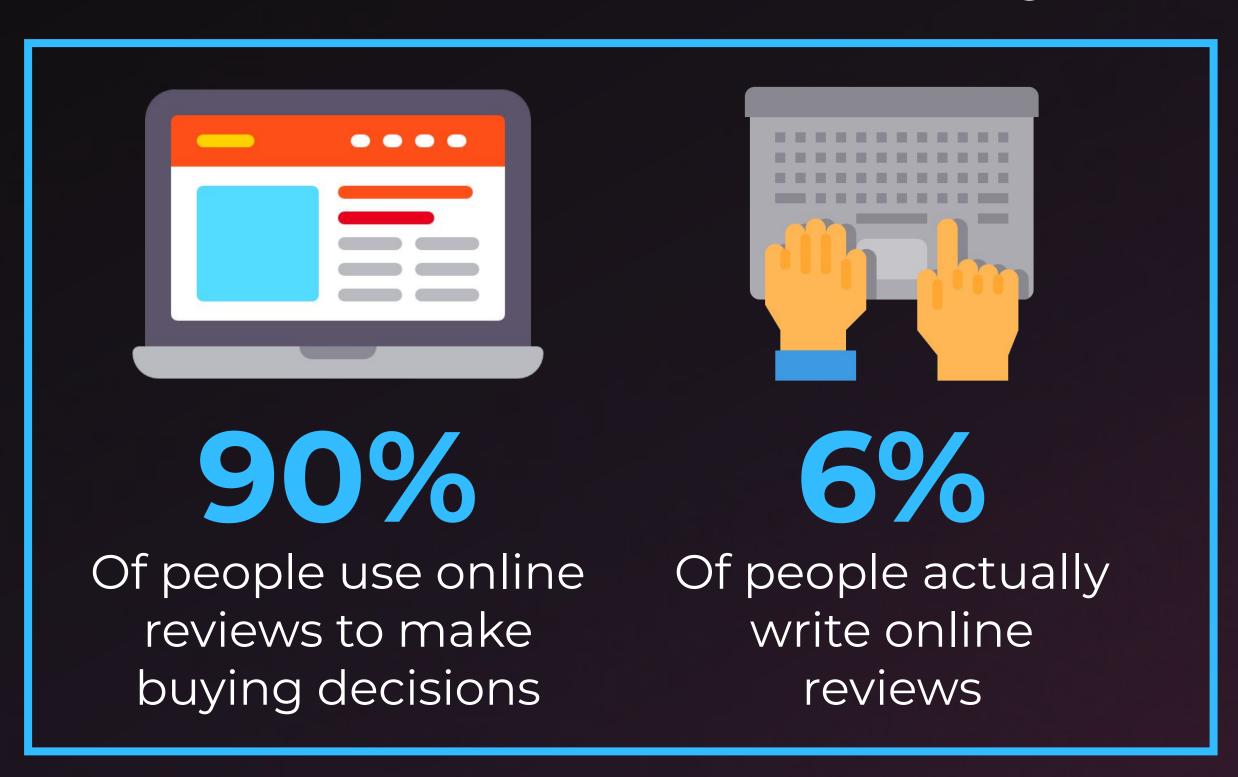
Armed with data, you can identify problems, get more positive reviews, and make more profit! You will also receive instant email notifications when a customer responds with **AVERAGE** or **POOR** so that you can reach out to that customer to retain their business.

#### **REPORTING**

| Start Date _                                 | 10/1/2018            | End Date                                                                                    | 10/31/2018         | zi                                            |                      |                    |                    |
|----------------------------------------------|----------------------|---------------------------------------------------------------------------------------------|--------------------|-----------------------------------------------|----------------------|--------------------|--------------------|
| Advisor 1<br>Advisor 2<br>Advisor 3<br>Total | 28<br>35<br>31<br>94 | Average       Poor         9       3         5       4         7       1         21       8 | Total 40 44 39 123 | Google  23 30 21 74                           | Facebook  11 10 8 29 | 6<br>4<br>10<br>20 | Total 40 44 39 123 |
|                                              | RO#                  | Phone #                                                                                     | Time Stamp         | Message                                       |                      |                    |                    |
| Advisor 3                                    | 12345                | (888)555-1111                                                                               | 10/2/2018          | The service advisor never called me back.     |                      |                    |                    |
| Advisor 2                                    | 12422                | (888)555-1112                                                                               | 10/4/2018          | I still have a problem with my car!           |                      |                    |                    |
| Advisor 3                                    | 12655                | (888)555-1113                                                                               | 10/7/2018          | Poor communication.                           |                      |                    |                    |
| Advisor 1                                    | 12675                | (888)555-1114                                                                               | 10/7/2018          | I had to wait way too long for an oil change! |                      |                    |                    |
| Advisor 2                                    | 12771                | (888)555-1115                                                                               | 10/11/2018         | Service was not very transparent.             |                      |                    |                    |



## What does the data say?



The average dealership only sells 100 cars a month, but the service department handles nearly 1,000 customers a month.

Service reviews are a goldmine to increase your online reputation!



"It takes 20 years to build a reputation and five minutes to ruin it. If you think about that you'll do things differently."

-Warren Buffett





Contact us: review@iSERVICEauto.com